The PipeKnife Company

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NEWS RELEASE – FOR IMMEDIATE RELEASE

The PipeKnife® Company adds to its broad product lines with the purchase of the Vaccuflex® vacuum hose attachment products from KateCo, LLC.

Golden, Colorado, January 20, 2023 - The PipeKnife® Company (<u>www.pipeknife.com</u> and https://autoglass.pipeknife.com), manufacturer of the original PipeKnife® sealant cutout knife, announced it has purchased the VaccuFlex® product line from KateCo, LLC effective January 20, 2023, www.vaccuflex.com. The VaccuFlex® is a telescoping/extendable vacuum hose attachment used for vacuuming small crevices and hard to reach places. It can be used with a variety of vacuums including shop vacuums, cannister vacuums, portable vacuums, and others.

"The addition of the VaccuFlex® product line is complementary to our auto glass replacement (AGR) and installation tools, as well as our building trades tool line" said Dell Skluzak, President and founder of The PipeKnife® Company. "Many AGR technicians find it challenging to remove broken glass from hard to reach crevices such as door panels, from the dash, and under and around seats.". The VaccuFlex® attachment was invented out of necessity stated founder Joe Welchert. "Our house had an outdoor chandelier that was constantly being filled with bugs and debris. It was a weekly chore to haul out the ladder and hand clean each fixture so I came up with a tool to clean the fixtures and it worked so well I decided to patent the product and start selling it."

The VaccuFlex® is currently sold through a variety of distribution channels including auto glass distributors, HVAC, plumbing, and hardware outlets.

Multiple time Auto Glass Olympian Alfredo Calva owner of Alfredo's Auto Glass, Corona, CA has used the VaccuFlex® extensively and says it is his go to tool to vacuum glass from interior door panels and other hard to reach areas. "I purchased the VaccuFlex® and have used it many times, it is especially useful working on the sliding doors of the Dodge Grand Caravan. The attachment is easy to use, stores in the provided mesh bag provided and is very affordable."

Joe Welchert inventor of the VaccuFlex® is looking forward to The PipeKnife® Company expanding the market presence of the line, "The PipeKnife® Company has an excellent reputation in the auto glass replacement market and as part of their large product offering will see significant market penetration" Welchert also explained "PipeKnife® is well positioned to take over the VaccuFlex® product lines they will do a great job building the brand and servicing existing customers"

About KateCo LLC.

KateCo, LLC. located in Phoenix, AZ, is the manufacturer of the VaccuFlex® product lines. The line was developed to provide low-cost and high-quality products for attaching an adapter to vacuum hoses to remove debris from small cracks and crevices and other hard to reach locations. <u>www.vaccuflex.com</u>

About The PipeKnife® Company

The PipeKnife® Company, founded in 1993, is one of the largest suppliers of specialty removal and installation tools to the Auto Glass Replacement industries, building restoration and specialty tool professionals. Over 300 professional grade tools to cut and remove old urethane and aid in installation of windshields or cut out expansion joints are manufactured and distributed by The PipeKnife® Company to over 500 distributors worldwide. www.pipeknife.com VD-K.TOOLS

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